

Message Text

UNCLASSIFIED

PAGE 01 AMSTER 00270 241526Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----250339Z 078829 /22

R 241345 MAR 77
FM AMCONSUL AMSTERDAM
TO USDOC WASHDC
INFO SECSTATE WASHDC 3025
AMEMBASSY THE HAGUE
AMCONSUL ROTTERDAM

UNCLAS AMSTERDAM 270

E.O. 11652: N/A
TAGS: BTRA, NL
SUBJ: FOREIGN BUYER VISIT: NULAND, HOBO-FAAM B.V.

REF: FAM 316.4 TYPE C

1. MR. J.A.M. NULAND, BUYER/PROJECT MANAGER FOR HOBO-FAAM B.V. WILL VISIT THE U.S. IN JULY, 1977 ON A BUYING AND SCOUTING TRIP. HE WILL TIME HIS VISIT TO ALLOW SEVERAL DAYS AT THE NATIONAL HOUSEWARES/TRANSWORLD VARIETY SHOWS IN CHICAGO.
2. EITHER BEFORE OR AFTER THE NHS/TWVS HE WISHES TO VISIT:
 - A) A NON-FOOD WHOLESALE OPERATION, PREFERABLY IN CHICAGO
 - B) A TRADE EVENT, OR AT LEAST A POTENTIAL SUPPLIER, OF AMERICAN READY-TO-WEAR FASHIONS
3. HOBO-FAAM IS AN INTERNATIONAL TRADING CORPORATION AND IMPORTER/EXPORTER WHOLESALE OF TEXTILES, WEARING APPAREL, HOUSEWARES, STATIONARY, GLASS, EARTH AND CHINA WEAR, TOYS, NOVELTIES, FURNITURE, LIGHTING FIXTURES AND GIFT ITEMS. IT EMPLOYS 400 AND HAS ANNUAL SALES OF OVER DOLS 200 MILLION. HOBO-FAAM HAS BEEN ACTIVE IN FAR EAST AND NOW IS EXPLORING A SHIFT OF RELATIVE EMPHASIS TOWARDS U.S. SUPPLIERS.

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4. ACTION REQUESTED: PLEASE MAKE APPOINTMENTS OR RECOMMEND VISITS PER PARA 2 ABOVE WITHIN 4 DAYS EITHER SIDE OF THE NH/TWV SHOWS FOR NULAND AND ADVISE SOONEST TIME/DATE, PLACE AND NATURE OF PROJECTED CONTACT. NULAND PRIMARILY SEEKS INFORMATION BUT WILL BE AUTHORIZED TO MAKE ON-THE-SPOT PURCHASES.
LAGASSE

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977AMSTER00270
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Expiration:
Film Number: D770102-0246
Format: TEL
From: AMSTERDAM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197703108/aaaafqrt.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: ef1528ad-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 19-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2956775
Secure: OPEN
Status: <DBA CORRECTED> srp 970828
Subject: FOREIGN BUYER VISIT: NULAND, HOB0-FAAM B.V.
TAGS: BTRA, NL
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/ef1528ad-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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